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| **Testimonials** | **Gillard Group** |
| **Who and what** | **Said** |
| LUX Designer Awards 2018, International Award Citation for Best multi-residential design, **Spectrum Apartments**  Owner and developer | “Spectrum is the most spectacularly lit, low-lit-energy, aged-lit-friendly affordable housing complex in the world”  *“The external lighting is spectacular and highlights the building and the internal lighting is perfectly functional and creates great ambience in all units.”* |
| Owner, **Real Estate Office** | *“Jenni and her team did a fabulous job. We still cannot believe the difference changing the lighting has made to the look and feel of the office. Definitely worth dealing with the experts.”* |
| New **home** owner | *“…. we both can see the value that we are getting and consider ourselves so extremely lucky to have found you!!!”* |
| Owners’ Testimonial  **Clayfield Apartments** | *“The Gillard Group led us out of difficult waters, transformed our complex into a safe, functional and glamorous complex at night, reduced total lighting wattage by 56% and contributed to the resale value of the complex. The Gillard Group are long-term service partners. They are also regularly measuring LED performance on-site as part of their Lighting as a Service initiative.”* |
| General Manager  **Sports Club** | *“We understand that we may well be the first Lighting as a Service customer in Australia or even Asia. The notion of a lighting partner is new; so is digital LED – we want our Club to be at the forefront.*  *Our decision to enter into a long-term contract has been well rewarded.*  *We look positively ahead with our lighting service partner – the Gillard Group.”* |
| Lighting Chief Judge Illuminating Engineering Society (IES) – Award of Excellence, **St Brigid’s Church** | *“This project ….. stood out as an excellent example of architectural lighting …. considered, with regard to design approach and location, well implemented, revealing, calm and respectful.”* |
| IES ANZ Chief Judge  Professor Emeritus Warren Julian AM  International Award of Excellence, **Bowen Court Apartments** | *“The lighting for this recycled housing project is primarily to produce a safe, efficient and low-cost environment. It has achieved this but with a bonus that makes very basic dwellings and their connecting and public spaces seem like an upmarket unit block.*  *The designer used a mixture of lighting techniques to illuminate stairwells, landings and open areas. Indirect lighting and diffused light has been used effectively to achieve aesthetic as well as pragmatic objectives. Custom made but inexpensive components were used, such as the light boxes in every unit that harvest daylight and provide electric light by night.”* |